2017 IFIC **Annual** Report

International
Food
Information
Council



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Letter from Our CEO

It has been a busy year at IFIC. Our investment in media, social and digital communications delivered unique science-based content to a larger audience than at any time in the history of this organization. Our investment in consumer research generated new partnerships and unprecedented visibility for the IFIC Foundation's signature Food & Health survey, delivering actionable insights into the food values and attitudes of baby boomers, millennials, generation Z and today's "foodies." Finally, our investment this year in the IFIC staff itself has created a stronger, deeper and more diverse professional team committed to elevating our organization on behalf of our members.

IFIC's increased visibility and capabilities have helped drive our 2017 accomplishments. This report is designed to provide you, as an IFIC member and supporter, with a brief rundown of these accomplishments. It includes our work on critical issues management and rapid media response, proactive science communications, a more impactful and diversified research agenda and the critical work of IFIC's Long Standing Issue Groups (LSIs). Your input and participation in the LSIs continue to be the backbone of our ingredient, nutrition, food safety, and modern agricultural production expertise and programming.

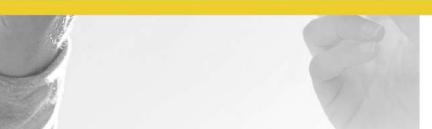


Joseph Clayton
Chief Executive Officer

Thank you for your commitment to IFIC and the IFIC Foundation.



IFIC Communications Annual Report



Communications

2017 has been a year of positive change at IFIC. We placed more focus and resources into our communications capabilities resulting in rapid growth in our social influence as well as earned media. Our in-house experts balanced the science communication dialogue by serving as resources to numerous mainstream media outlets. We look forward to continue growing our channels and influencer networks in 2018.

STAFF

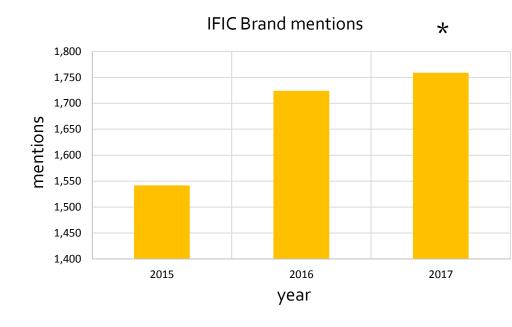
Silvia Dumitrescu, MBA, VP Communications Kami Guiden, Manager, Digital Communications Megan Meyer, PhD, Director Science Communications Alyssa Ardolino, RD, Coordinator, Nutrition Communications





Digital Media

- Garnered over 1.25B impressions in 2017
- Expanded the number of media placements, resulting in increased overall IFIC mentions (see chart)
- Conducted 17 desk side meetings and calls with top-tier journalists, resulting in 15 IFIC in-house expert placements



Earned Media: Desk Side Outcomes



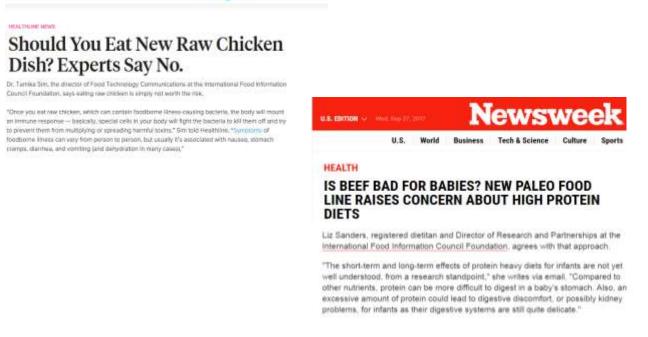
Desk side meetings and outreach to top-tier lifestyle outlets, such as *Martha Stewart* and *Shape*, have rapidly resulted in IFIC expert placements. IFT's *Food Technology Magazine* will feature IFIC research data in the prominent Food Snapshot section by the end of the year.





Earned Media: Fad Diets & Food Safety

Fad diets and food safety are of constant interest in the media. As a result of our outreach to journalists, IFIC is now a go-to source for reporters to gain credible information on the science behind these popular topics.



healthline



Earned Media: Caffeine

In March 2017, a new type of coffee called "Black Insomnia," labeled as the "world's strongest cup of coffee" was featured in the news with specific caffeine recommendations.

IFIC was placed alongside the FDA as a resource for daily caffeine recommendations.



The FDA and the International Food Information Council recommend 400 mg of caffeine for daily consumption.



You Can Now Buy the "World's Strongest Coffee" Online—but Is It Safe?

How much caffeine is too much?

The U.S. Food and Drug Administration (FDA) and the International Food Information Council recommend healthy adults have no more than 400 milligrams of caffeine a day, which is about four cups of (regular) brewed coffee. Kristafor says one of his 12-ounce cups could add





IFIC Authored Content

For the first time, IFIC secured an op-ed in *Wired* discussing reproducibility in science.

IFIC serves as an on-going contributor to the **Huffington Post**. We authored **9** articles on topics such as food science, food production, food waste and mindful eating as well as IFIC's consumer research.





Foodies Sacrifice Cost and Convenience for Quality

The Top 5 Food and Nutrition Trends for 2017

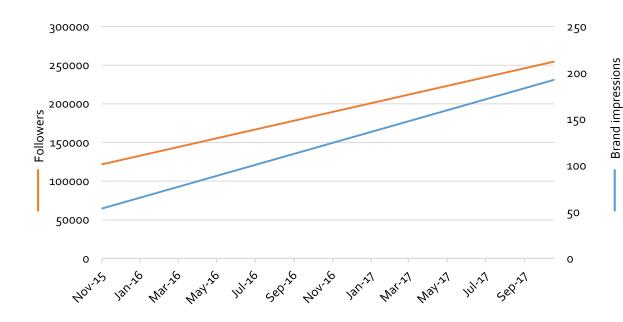
Even Though Nutrition Information Abounds, Many Doubt Food Choices

Processed Foods: Elimination or Illumination?

30(25)200/03333.0%

Social Media

- Grew social media channels to over 250K followers
 - 115% growth in one year
- Achieved over **200M** social media impressions in 2017
 - 81% growth in one year
- Strengthened relationships with key social influencers to broaden IFIC's reach





2017 Food & Health Survey





2.7X placements of the 2016 Food & Health Survey

Women's Health



Media Experts

- We are constantly updating IFIC's expert database of several hundred independent scientists, nutritionists and healthcare professionals.
- In 2017 we have added new experts with backgrounds in:
 - Agricultural practices
 - Animal welfare
 - Birth to 24 nutrition
 - Dietary guidance
 - Dietary patterns
 - Food allergens
 - Food ingredients
 - Food safety
 - Food science
 - Macronutrients and micronutrients
 - Weight management



Issues Management & Rapid Response

Using a streamlined issues management strategy, we monitor the media environment daily for member specific issues. Our communications team works closely with LSI directors to issue custom notifications, produce crisis management resources, deploy social content and connect journalists to experts.

Our rapid response capabilities have become stronger in the new structure, reducing turn-around time from 48 hours to less than 24 hours from the time crisis management thresholds are reached.

2017 Highlights:

19 rapid responses to studies, reports, books & documentaries **6** proactive responses promoting new science and research Over **3.4M** social media impressions and over **20K** social engagements

Issues Management Highlights

January 2017: Pascual et al.



March 2017: Micha et al.



July 2017: KleanUpKraft Report



Aug 2017: Tang et al.



January 2017: Furman et al.



April 2017: Pase et al.



July 2017: Estruch et al.



Oct 2017: Peeters et al.



March 2017: Karl et al.



May 2017: Heyman MB, Abrams SA



July 2017: Azad et al.



Oct 2017: Reuters Report



March 2017: Dirty Dozen



June 2017: Michael Ruhlman



Aug 2017: What the Health



Oct 2017: Clean Label Project





IFIC Research

Annual Report

Research

MISSION

Conduct consumer research that elevates IFIC/IFIC Foundation as a consumer insights leader, generates media coverage, expands partnerships and drives strategy for communications programs.

STAFF

Alexandra Lewin-Zwerdling, PhD, MPA, VP Research and Partnerships Liz Sanders, RDN, MPH, Director, Research and Partnerships



Leveraging Member & Partner Research Needs

The IFIC research team is implementing an action-oriented approach to fully leverage member and partner research needs.

Explore

Hold exploratory meetings with IFIC members, LSI groups and stakeholders to determine priority issues and information gaps



Engage

Engage strategic public health partners on topics areas of mutual interest



Activate

Conduct study and translate insights for stakeholders

Providing Value for Diverse Audiences

IFIC Members

Member companies get advanced input into IFIC research projects and special access to research insights

Industry Leaders

Industry associations and trade groups trust IFIC research to provide the latest on consumer trends and behavior

Health Professionals

Health professionals look to IFIC research to inform their patient education and outreach

Public Health Organizations

Public health organizations partner with IFIC to commission research on topics of mutual interest

Government

IFIC research provides important insights to inform policy and a platform for partnering with government agencies

Media

Journalists/bloggers use IFIC research to provide data that enriches their articles and provides a "hook" for readers

2017 Food & Health Survey

- 12th annual investigation into American's beliefs, perceptions and behaviors on a variety of food and nutrition topics
 - Surveyed 1,002 Americans ages 18-80
 - Fielded March 10th -29th, 2017
 - Took approximately 22 min to complete
 - Results weighted to reflect general population
- Garnered over 275 media placements, including CNN and Washington Post

See IFIC Communications Annual Report for more details

 Investigated food habits and trends, as well as important issues regarding consumer confusion, perceptions of healthfulness, food values and other key topics



2017 Food & Health Survey

AARP Foundation Oversample

- IFIC Foundation collaborated with AARP Foundation to commission an oversample that included over 700 Americans between ages 50 and 80
- Uncovered differences in nutrition knowledge and purchasing behaviors between older adults and other subgroups
- Resulted in a ongoing relationship with large, respected public health organization



2017 Food & Health Survey
 Sub-Analyses

Commissioned two additional analyses of the 2017 Food & Health Survey data:

- Special analysis of foodies, based on a consumer profile analysis of purchase drivers
- Released content series with a special focus on the nutrition knowledge and purchasing behaviors of lowincome older adults



2017 Food & Health Survey

External Presentations

Agricultural Utilization Research Institute **American Bakers Association BASF Regulatory Conference BPIA Sustainability Conference** Calorie Control Council Annual Meeting Coca Cola LNCS Strategic Partner Workshop FDA Center for Food Safety and Applied Nutrition Global Food Forum: Protein Trends & Technologies Seminar Goodstone Communications Group **Grocery Manufacturers Association** Institute for Shortening and Edible Oils Institute of Food Technologists International Association for Food Protection



2017 Food & Health Survey

External Presentations

Mars North American Food Policy Group National Association of Science and Technology Centers **National Grocers Association** Purdue University Department of Nutrition Science **Root Cause Coalition Summit SNAC International** Society for Nutrition Education and Behavior Tufts Friedman School of Nutrition **USDA My Plate Partners** World Pork Expo ... and several additional member briefings throughout 2017



Clean Label

- Working with the Food Ingredient Safety LSI, we conducted two focus groups with millennial and generation z consumers
- Discussion centered on perceptions of clean label, acceptable trade-offs in food attributes, and purchasing behaviors
- Initial findings, proprietary to the Food Ingredient LSI, will serve as a springboard for a nationally representative survey of millennial and generation z consumers





Additional 2017 Research

Understanding Health Coaches Forum

- Hosted a forum for IFIC members and stakeholders on understanding the influence of health coaches on food and nutrition decisions
- Served as a springboard for a qualitative study of health coaches as nutrition messengers

Forecasting Food Values

- Included questions in recent, nationally representative consumer survey on purchasing drivers and future food trends
- Findings will be published in IFT magazine



Forecasting Food Values

Importance of Food labels in Purchasing Decisions

- Nearly two thirds (60%) of consumers felt that purchasing clean, no artificial ingredient labeled foods was very important
 - Less than half (39%) felt this way about foods labeled organic
- Over half of consumers felt that natural, clean, raised without antibiotics and statements about nutrition benefits were very important food labels when grocery shopping

Future Consumer Priorities

- Over half of consumers felt that natural, clean, and raised without antibiotics would become more important to them personally in the next five years
- About one in seven (15%) of consumers felt that foods labeled as organic and foods labeled as no sugar added would become less important to them personally in the next five years



Public Affairs Engagement

- Invited to present Food & Health Survey insights on consumer perceptions of "healthy" at an FDA public forum on use of the term "healthy" in food labeling
- Submitted public comments to government agencies based on findings from the Food & Health Survey and other IFIC Foundation research. These comments addressed:
 - Use of the Term "Healthy" in Food Labeling (FDA)
 - Draft HHS Strategic Plan 2018-2022
 - FDA's Biotechnology Education and Outreach Initiative
 - USDA AMS National Bioengineered Food Disclosure Standard



Emerging Partnerships

- The IFIC research team is actively pursuing partnerships with a variety of public health stakeholders, such as:
 - AARP Foundation
 - Chamber of Commerce Foundation
 - American Diabetes Association
 - Feeding America
 - National Consumers League
- IFIC Foundation will be collaborating with AARP Foundation in 2018 on two research projects focused on 50+ shopping habits and dietary perceptions
- Held invite-only Food & Health Survey briefing for prospective and current public health partners





IFIC Agricultural Technology & Safe Food **Production LSI**

Annual Report



About Ag Tech

MISSION

Raise awareness and clarify misperceptions regarding the safety and benefits of modern agricultural technology and sustainable food systems.

STAFF

Tamika D. Sims, PhD | Silvia Dumitrescu, MBA

MEMBERS

Mars Abbott Nutrition Subway
Cargill Bayer CropScience Zoetis
Coca-Cola Dow AgroSciences

CO-CHAIRS

Elinore White, Zoetis

Joseph Kelsay, Dow AgroSciences



Animal Welfare

This year's trilogy series focused on farm animal welfare and meat production was among one of the most successful campaigns for the Ag Tech LSI

Our Animal
Welfare
resources
gained 16,000
social media
engagements

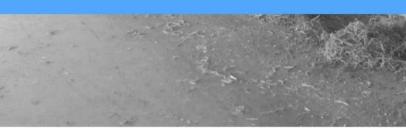
5 Million
Social Media
Impressions
can be
attributed to
Animal
Welfare

This year we more than doubled our content focused on animal welfare.

Our "Animal Welfare"
Trilogy specifically
helped us garner top tier
social media impressions
and engagements



This year, we produced a variety of resource pages, infographics and articles focused on farm animal care, animal antibiotic use, antibiotic resistance, and animal processing for meat and poultry products.



Animal Welfare

Our infographics and memes gained us a tectonic amount of engagement this year

Five Freedoms of Animal Welfare

Freedom from hunger and thirst - by ready access to fresh water and diet to maintain health and vigor

Freedom from discomfort - by providing an appropriate environment including shelter and a comfortable resting area

Freedom from pain, injury, or disease - by prevention or rapid diagnosis and treatment

Freedom to express normal behavior - by providing sufficient space, proper facilities and company of the animal's own kind

Freedom from fear and distress-by ensuring conditions that avoid mental suffering

A Cluck Cluck Here and A Cluck Cluck There







Proper poultry production starts with precise campering on the farm. But what does this mean?



Life on the Farm ...

test all crycles forms are the same. Some chickens are resent to lay eggs Tayers' white offers are select to be used for their meat: boilers); some ferms produce

Housing

som to move about and one least ada Rose, chosessa and aradahara

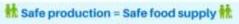
Feeding

Breeding

Proof years of potice selection by Remains, childrens have been breed to provide the tend produce faither mostly most protogue.

Healthcare

Pertitioned any given to checkers. if they become use.





No chickers are given

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Protein Plate

Bood ferreig and good haid start with

contation and concrusty for form unknown and their surroundings. Farmers that also chickens put multiple

actions into pley to ensure these

undersembli aspects:





@faodinsight www.foodinsight.org





How animal treatment supports a reliable and safe food supply



U.S. FOOD AND DRUG ADMINISTRATION (FDA) REGULATIONS



WITHDRAWL PERIODS



ANTIBIOTIC-RESISTANT BACTERIA



CAN ANTIBIOTIC-RESISTANT BACTERIA MAKE ME SICK?



FOOD SAFETY ALL THE WAY



efoodinsight www.foodinsight.org

Agricultural Inputs

Ag Input themed pieces gained 2.5 Million media impressions

The majority of our Issues Management focus is linked to Agricultural Inputs.

Our focus on Ag Inputs has garnered prime opportunities to be a "loud voice" on social channels about Ag Input safety and science.

Tech Resource page views come from Aq Input pieces

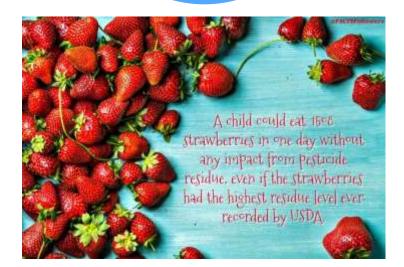
~40% of Aq

We focused on a variety of topics linked to agricultural inputs including pollinator populations, precision agriculture, conventional versus organic produce consumption, and IARC Monograph Reports.



Ag Tech Issues Management

Ag Input issues management pieces collected ~1 Million media impressions in 2017



March 2017: Dirty Dozen



Oct 2017: Reuters Report





Our focus on precision agriculture and farmers markets were also among top viewed pages in 2017

GMOs & Sustainability

Our data shows, that more than 50% of consumers want to make sustainable food/bev purchases.

Thus, in addition to focusing on the science and safety of GMOs, we strategized to link GMOs to sustainability more often in our resources.

5 Million Social Media Impressions can be attributed to GMO science and sustainability

Our GMO and Sustainability resources gained 16,000 social media engagements

Our focus on GMOs and Sustainability gained the Aq Tech LSI top social media impressions and engagements for more than ~60% of the year

To highlight the use of biotechnology for food production, we produced resources that outlined the fundamentals of genetic modification. Additionally, we described how this technology could be used to thwart pests and contribute to a sustainable food supply.





Ag Tech Issues Management

June 2017: Food Evolution





In March 2017, before the movie launched, we had an exclusive interview with the director of "Food Evolution," Scott Hamilton Kennedy. The video we created helped us to further promote our GMO education resources and debunk inaccurate media coverage.





The "Food Journey"
infographic, ag
technology article in
honor of "International
Women and Girls In
Science Day," and our
GMOs Guide Resource
Page exceptionally
elevated our
engagement numbers
this year.

Food Safety

This year's "Food Safety Month" was honored by IFIC with a new resource page and infographic "Spin the Sphere of Safety." Almost 50% of our resource development was dedicated to food safety

~6 Million
Social Media
Impressions can
be attributed to
our food safety
resources

These resources aided in making September a premier month in Ag Tech social engagements and impressions.

To aid in consumer understanding of food safety, we developed several resources that addressed safe food handling, foodborne illness and safety measures used by farmers and food processors.



Food Safety Resources

Food safety is a chief focus for this LSI. We educate consumers about safe food handling, food processing, foodborne illness, and the safety of modern agricultural practices.



SPIN THE "SPHERE OF FOOD SAFETY"

Every spin is a win for food safety! Give our wheel a whirt and see where you land and what you learn.



Food Production Safety

Pesticide Residues: Conventional and organic farmers follow USDA, FDA and EPA safety regulations to grow and harvest

Meat Production: Animals being processed safely and humanely are regulated by USDA federal laws and standards that are upheld during all processing steps.

Biotechnology: Foods produced using biotechnology have been consumed widely for nearly 20 years. Scientific evidence shows GMO foods are as safe and healthful as their non-GMO

Food Handling Safety

Foodborne Illness: First alert symptoms can include stomach pain, vomiting and diarrhea. To avoid foodborne illness, properly store and prepare your food.

Safe Food Handling: Remember "CSCC" when making meals!

- . Clean (hands, utensits and prep area)
- . Separate (avoid cross contamination between raw meat and
- . Cook (test proper cook temps with a thermometer)
- · Chill (store perishables in the refrigerator)



www.foodinsight.org

FOODBORNE ILLNESSES 101

WHAT ARE THEY, HOW DO YOU GET THEM, AND WHAT TO DO IF YOU THINK YOU HAVE ONE



WHAT ARE THEY?

Foodborne illnesses are infections caused by a variety of bacteria. viruses, parasites, and toxins found on or in foods and beverages.



HOW DO YOU GET ONE?

Foodborne illnesses are caused by consuming contaminated food and beverages (including recreational and drinking water), or coming in contact with a person who is infected.



WHICH FOODS CAUSE THEM?

Any food can be contaminated, but it is most common in raw meat, eggs. and shellfish: unpasteurized milk and juice: and fresh fruits and vegetables.



WHAT ARE THE SYMPTOMS?

The most common symptoms include diarrhea and/or vomiting, as well as abdominal cramps and pain, nausea, fever, and fatigue.



SHOULD YOU GO TO THE DOCTOR?

If you suspect that you have a foodborne illness, go to the doctor and contact your local public health department so that they are able to identify potential foodborne illness outbreaks.

For more info go to www.FoodInsight.org

2017 Farm Tour Event

For our 2017 Farm
Tour, we garnered
triple the social
impressions in
comparison to our
2015 event that
only hosted
Registered
Dieticians

1.7M Social Impressions

315 Social Engagements

A list of IFIC Foundation Firsts:

- 1. First time hosting parent, lifestyle and foodie bloggers
- 2. First time getting reporters from major news outlets to come on our farm tour
- 3. First time our event was held at Fair Oaks, where we met the farm's co-founder, Sue McCloskey



Our top project this year was the 2017 Farm Tour. IFIC Foundation hosted bloggers from around the country to focus on issues related to parenting, cooking, specialty diets and lifestyles. We were also joined by two reporters, including one from Thomson Reuters.



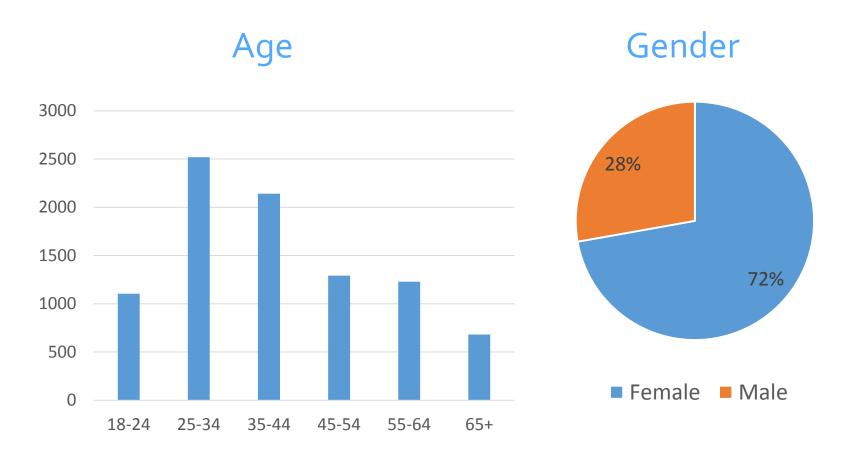
2017 Farm Tour Event



THOMSON REUTERS The Farmer's Exchange



Ag Tech by the Numbers: Web



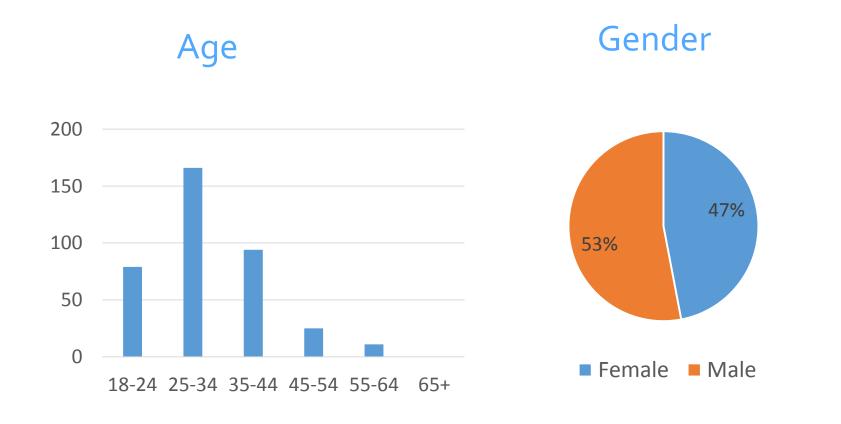


Similar to last year, our readers are primarily female.

We have a notable number of millennial readers for our Ag Tech content.



Ag Tech by the Numbers: Social





Our readers on social media are almost an even split between male and female. Millennials engage with our Ag Tech content most frequently on social media.



2017 Ag Tech Forums

In the spring, Ag Tech LSI and Forum members had the opportunity to learn more about consumers' desire for "Clean Labels"- simple ingredients, fewer ingredients listed/used in products, and more information on where food comes from and how it is produced.

Our fall Forum session gave attendees the opportunity to hear from a USDA/FSIS official and a leading genomics academic about the scientific technology of whole genome sequencing as it is used for food safety measures.

This year, Ag Tech forums focused on food production and labels with our "Clean Label: Industry Insights and Opportunities" Forum and food safety technology with our "Whole Genome Sequencing Applications: Industry and Food Safety Insights" Forum.

Ag Tech Media Placements



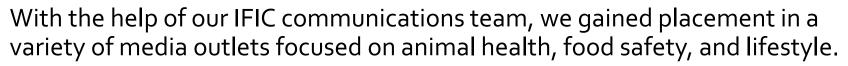
afety healthline



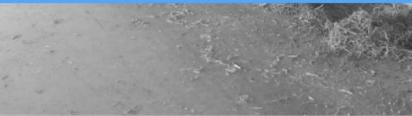












Regulatory Comment Submissions









Using data from our 2016 and 2017 Food and Health Surveys, we submitted comments to the USDA as they worked to develop a proposed rule for bioengineered disclosure requirements. We also submitted comments to the FDA regarding an education initiative about GMOs.





Conference Exposure









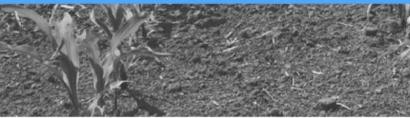






This year we had the opportunity to attend and present at a number of industry conferences giving us **visibility** as a trusted resource on consumer perceptions about food safety, sustainability, agricultural inputs and animal welfare.





Partnerships























We continue to work with a number of groups to strategically share messages on food safety, agricultural inputs, GMOs, animal welfare and sustainability.



Biotechnology Communicators GuideNow in Turkish

IFIC Foundation's

"Food
Biotechnology: A
Communicator's
Guide to Improving
Understanding" I
snow available in 9
languages



Arabic
Bahasa Indonesia
English
French
Mandarin Chinese
Russian
Spanish
Vietnamese
Turkish



This year we were able to get the *Food Biotechnology: A Communicator's Guide* translated into Turkish, making the Guide available in 9 different languages.





Eating Patterns Across the Lifespan LSI

Annual Report

About EPAL

MISSION

Impact consumers with effective, science-based messages on how to build lifelong eating patterns that are both healthy and sustainable.

STAFF

Liz Sanders, MPH, RD | Alyssa Ardolino, RD

MEMBERS

Compass Group
DannonWave
Mars, Inc
Mondelez International
PepsiCo

CHAIR

Deb Kalisher, RD Mars, Inc



EPAL by the numbers

30 + pieces of content

156 K video views

304 K engagements

29 + Million impressions



Mindful Eating

2017 Content Deliverables

- 6 Tips to Eat More Mindfully Video
 - Evergreen <u>video</u> sharing basic tips on mindful eating
- "Tune in" with Intuitive Eating Video
 - <u>Video</u> explaining how to use the hunger scale
- Mindful Eating Infographics
 - Mindful Eating Checklist
 - Tips for Mindful Snacking
 - Mindful Eating <u>Away from Home</u>
- Mindful Eating Week
 - Social media campaign to promote mindful and intuitive eating <u>content</u>



Mindful Eating

9.6 k social engagements73 k video views

892 k social impressions







Food Waste

2017 Content Deliverables

Makeover Your Leftovers

- 3 video <u>recipe series</u> on reusing Thanksgiving leftovers to reduce food waste.

Spring Clean Your Pantry

 3 video recipe series with tips on how to cut food waste by using canned/frozen foods along with leftovers.

- Food Waste 101

- <u>Video</u> explaining the basics on food waste and tips to prevent it.

- Infographic

Recipes for <u>Sustainable Eating</u>



Food Waste



- 7 videos
- 84 K video views
- 7.6 k social engagements
- 714 K social impressions

B to 24 Nutrition

2017 Content Deliverables and Partnerships

Infographics

• Developed infographics to help promote resources developed in 2016, including: <u>4 Steps to Build Healthy Eating Habits</u>, and <u>5 Pregnancy Myths</u>.

The Bump Partnership

Served as expert for Real Answers page on <u>The Bump</u>.
 Answered over 35 user questions on nutrition during the first 1,000 days.

Media Outreach

- Contributed to 2 articles on The Bump <u>blog</u>.
- Interviewed for <u>Newsweek</u> and <u>Mashable</u> for stories on nutrition during pregnancy and complementary feeding.



B to 24 Nutrition

13 K social engagements

127 K social impressions

1.2K page views

Over 40k views for EPALauthored answers on The Bump



PREGNANCY



EATING FOR TWO

For the first trimester, no extra calories are required to feed a growing baby. Calorie needs increase in the 2nd trimester, but only by about 340 colories per day, in the 3rd trimester, aim for about 500 extra caluries per day.



NO CAFFEINE

While it's important to know how much caffeine you're consuming, you don't need to pass on the latter during pregnancy. Health organizations agree that up to 200 ingliday is safe during pregnancy. That is equal to about two B-ounce cops of caffee or four cups of tea per day.



GOODBYE SEAFOOD

Only four types of fish should be avoided during pregnancy due to their mercury content (clafish shark, swordtish, and king mackerel). The 2015 Dietary Guidelines encourages pregnant and breastleeding women to eat a 2-3 meals (6-12 numces) of seafout each week.



You can balance your food safety and nutrition eeds, even when eating away from home. Stick to made-to-order food. Also, if you're craving delimeat, ask the server to heat it up until it is marring. This will help make ture the food is safe for you and you hally



CARNIVORES ONLY

Vegetarians can meet their protein, vitamin, and mineral needs from a variety of sources during pregnancy... no meat required. Yogurt, say. products, nuts, and eggs are just a few of the vegetarian protein sources available.

Follow us on W @Fpograught and @FACTSFellownes Learn more at www.Foodinsight.org



pregnancy and lactation had bables that were more willing to accept these foods

Mix It Up

New textures are also important when building healthy eating habits, Around foods like pureed vegetables and whole-milk vocurt. Gradually introduce new textures of complementary foods. Around 8-10 months. lables may be ready for soft, finger foods. By two, nost toddlers eat a variety of different textures and can eat most table foods.



Monkey See. Monkey Do

Model healthy eating for your child. Sit. down together to make mealtime an experience for the whole family. If you're feeding your child bananas, try some too. kids are more likely to try a food when they see an adult eating it too.

learn more at foodinsight.org









Slow and Steady Wins the Race

EPAL Media Placements

5 major media placements

Provided quotes for EPAL-related stories on several high-profile media outlets.

Science



martha stewart

Breatharian' couple eats clicks and tweets instead of food and water

FOOD DIV HOLIDAYS ENTERTAINING HOME 'Breath's tweets in August 29, 2017

Here's What You Need to Know About Expiration Dates

And how you can help prevent more food from ending up in the trash.





BY MELISSA MATTHEWS ON 10/4/17 AT 10:05 AM

EPAL on External Platforms

4 EPAL articles on external platforms

- Huffington Post: Makeover Your Leftover Videos, Panty Hack Videos and 6 Tips for Mindful Eating
- The Bump: Don't Fall for These 5 Pregnancy Nutrition Myths







EPAL Issues Management

20% of issues management platform from 2017 incorporated EPAL messages.

554.8k impressions

905 engagements

March 2017: Micha et al.



May 2017: AAP report



July 2017: Estruch et al.



Aug 2017: What the Health



Aug 2017: Dehghan et al.





IFIC Food Ingredient Safety LSI

Annual Report

About Food Ingredients

MISSION

Effectively communicate science-based information about the function and safety of ingredients and chemical compounds in food, as well as provide food allergen management.

STAFF

Tony Flood | Silvia Dumitrescu, MBA

MEMBERS

Abbott Nutrition
Atkins Nutritionals
Ajinomoto
Cargill
Coca-Cola
Mars

Mondelez
McCormick & Co.
McKee Foods
Nestle
Red Bull
YUM! Brands / Taco Bell

CHAIR

Don Jones, Atkins Nutritionals



Contaminants in Food: Emerging Issues

- LSI Members discussed emerging contaminant issues and revised internal the "Priority Issue Matrix" document.
- We created new internal and public resources in advance of emerging issues such as:
 - 3-MCPDs
 - Lead in food
 - Titanium dioxide
 - Furfuryl alcohol
 - Prop 65, IARC

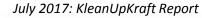
VIEW STATES AND COME	dient Safety (FIS) LSI: Pr		aminants in Food	
Who / What is Currently "Driving the Issue"	Regulatory Statements and Activities (US and Global)	Stakeholder Engagement and Publicly Available Materials (US and Global)	IFIC Resources Currently Available	Top 3 Third Party Experts





Contaminants in Food: Issues Management

January 2017: Pascual et al.











Phthalates



Lead

IFIC Food Ingredient LSI accounted for approximately 1/3 of overall IFIC issues

management.



October 2017: Clean Label Project

Arsenic

These issues represent U.S. and Global regulatory **priorities**.



Food Additives & Ingredients: The "Science of"

- LSI identified top priority issues: preservatives, emulsifiers, anti-caking agents, colors, flavors and sweeteners.
- New proactive public outreach efforts focused on the tangible attributes of the ingredients.
- We created the "Science of" public outreach effort that connects unfamiliar ingredients to a familiar attribute in favorite foods.

Connecting an Unfamiliar Ingredient to a Familiar Attribute

Preservatives Fresh Anti-Calking Flow

Emulsifiers Smooth

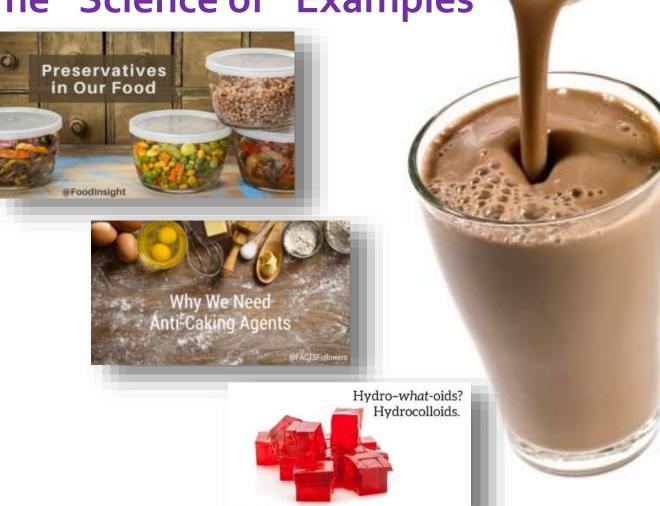
Colors Pretty Flavors Tasty

Food Additives & Ingredients: The "Science of" Examples



A \$50 hydrocolloid promotion resulted in over **890K** social impressions and over **4,000** social engagements

890K



Food Ingredient Safety LSI: Caffeine

CNN and other traditional media outlets placed IFIC alongside FDA in published articles about caffeine, which **increased IFIC's visibility and credibility.**





TECH TIMES

Traditional Media Reach

- 89M media impressions
- 4.7K social engagements

Caffeine: one of the top 3 ingredient topics discussed in social media.

Social Media Reach

- 907.2K social media impressions
- 23.2K social media engagements





Food Ingredient Safety LSI: Reach

- **6.7M impressions** with +/- **22 pieces** of food ingredient content gives us an average of **300,000 impressions** per piece of content.
- **6X increase** compared to 2016.
- We are now achieving more impressions and reaching more consumers with food ingredient content relevant to LSI outreach:
 - Allergens
 - Food additives and ingredients
 - Contaminants in food





Food Allergens

- Convened consumer focus group on precautionary labeling
- Key findings
 - Diminishing trust for the food industry drives confusion and negative perceptions about "may contain" statements
- Recommendation
 - Build trust first to educate in the future
 - Based on the findings presented to key food allergy industry stakeholders, we now see:
 - Increased interest by industry stakeholders to build trust
 - Cross industry collaboration to leverage resources better
 - Greater interest by food allergy advocacy leaders to work together

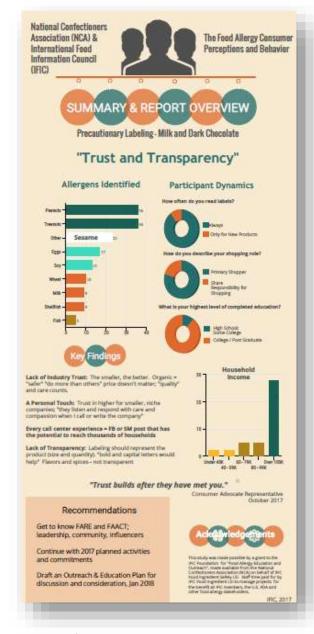












Funding for this study was made available by the National Confectioners Association (NXA)

Food Allergens

- Promoted articles and other materials to increase allergen awareness
- Participated in local food allergy events to engage with consumers
- Networked with influential consumers to identify knowledge gaps
- Shared insights from group discussions with stakeholders
 - Featured as part of 2017 IAFP session on allergen recalls

Our efforts in 2017 provided a framework for next year's food allergen outreach plan to implement programs that build trust with consumers.



Industry / Regulatory Education at IAFP



Consumer / Leadership Outreach



Clean Label Strategies

- Provided strategic input to 2017 Food & Health Survey
- Hosted two communication forums on clean label
- Collaborated with stakeholders on submissions for two 2018 FNCE sessions about clean label
- Conducted Phase I Focus Groups, which provided insights on attitudes and behaviors among target audiences
 - Gen Z
 - Millennials
- Proposed Phase II Quantitative Study currently under consideration by LSI members

CONSUMER Safety LSI October, 2017 "Clean Label NSIGHTS Values"

S"

"Clean" is a concept; most are familiar with "clean food" and "clean eating."

The term "clean label" is not top of mind for consumer's

Taste remains primary driver for food purchases

"In my mind, if it's healthier, it's not going to taste good."

Taste is not an acceptable trade-off for familiar foods





Meal occasion and type of food matters

The type of meal and when it's eaten factors into which foods consumer's actually purchase; convenience is also a factor

The need for ingredient education will be critical to improve acceptance

"Just because you can't pronounce it, doesn't mean it's bad for you."



GEN Z & MILLENNIALS

Quantitative Consumer Data can effectively manage the future of clean



IFIC Nutrients for Health LSI

Annual Report



About N4H

MISSION

To impact consumers (directly and through influencers) with effective, science-based communications on benefits of nutrients and healthful components in packaged foods including dietary fats, functional foods (including fortified foods), protein, and enriched and whole grains.

STAFF

Kris Sollid, RD | Allison Webster, PhD, RD | Alyssa Ardolino, RD

MEMBERS

Barilla Group DuPont Nutrition & Health

Cargill General Mills

DannonWave Mars
Dow AgroSciences PepsiCo

DSM Nutritionals

CO-CHAIRS

Michelle Braun, PhD, DuPont Nutrition & Health Tristin Brisbois, PhD, PepsiCo *2018



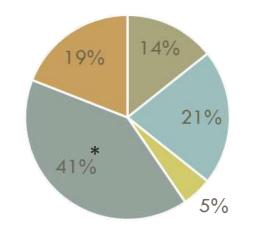
N4H by the Numbers

pieces of N4H content

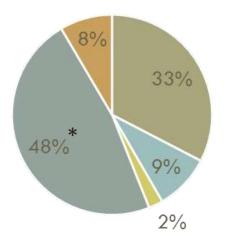
12.5M social impressions

44K social engagements

Content Pieces by Theme



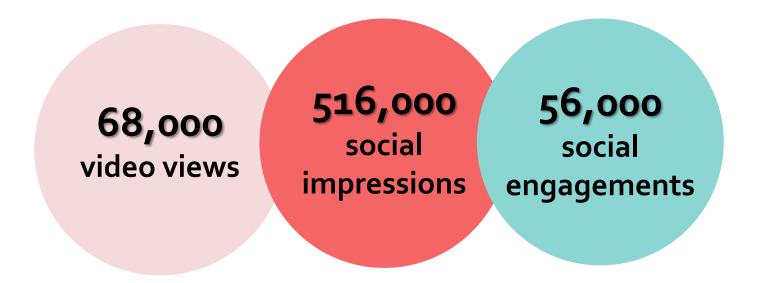
Content Pieces by Pageviews

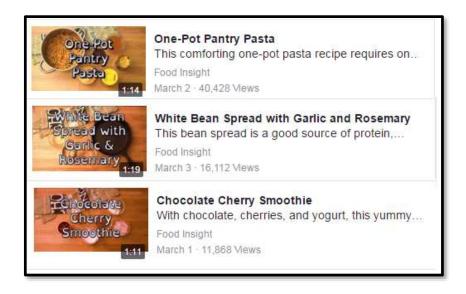




*Includes dairy, hydration, micronutrients, antioxidants, fortification

Recipe Video Series: "Pantry Hacks"









3

videos produced for the "Pantry Hacks" series. All three videos were distributed/published to

Huffington Post">https://example.com/html/>
Huffington Post, Foodinsight.org and IFIC Foundation's YouTube channel

Educational Whiteboard Video Series

IFIC is partnering with Osmosis, a company that makes whiteboard videos for medical students and health professionals. The second video production of this new partnership is on dietary fats and the expected release is Fall 2017. More IFIC-Osmosis videos may be developed in 2018 and beyond!

Why is IFIC partnering with Osmosis?

• Medical students receive inadequate nutrition education, yet the 2017 Food & Health Survey shows that doctors are a sought after source of nutrition information and a high degree of trust is placed in them.

Why is Osmosis partnering with IFIC?

According to Osmosis, they receive many questions and interest in nutrition topics (e.g., their <u>Celiac</u>
 <u>Disease</u> video has high engagement), but have never found the right partner to develop nutrition content, until now. IFIC is filling that void!



350,000+ subscribers

25,000 new subscribers per month

21+ million total views

Issues Management

of IFIC's issues management in 2017 incorporated N4H LSI messaging

689K social impressions for N4H LSI issues management content

5.2K social engagements for N₄H LSI issues management content

January 2017: Pascual, et al.



March 2017: Karl et al. + Vanegas et al.



March 2017: Micha et al.



April 2017: Veronese et al.



June 2017: Michael Ruhlman



July 2017: Estruch et al.



Aug 2017: What the Health



Aug 2017: Dehghan et al.



Spotlight: Microbiome

- 2 professional education sessions
 - "Understanding How The Evolving Microbiome Can Be Impacted By Foods To Support A Healthy Lifestyle"
 - o 75+ attendees at the IFT annual meeting
 - "The Mighty Microbiome: What We Know And What We Need To Learn"
 - 300+ Academy of Nutrition and Dietetics members via webinar
- 1 Foodinsight.org article
 - "The Microbiome: A Mega-FieldThat's Just Getting Started"
 - More to come on the microbiome in 2018









Infographics

11 205,000 9,700 social impressions engagements

new sets of themed infographics

- "Eat This For Health" Spring 2017/Fall 2017
- "Build Your Own Benefits" Coming soon!





Media Placements

major media outlets in which IFIC staff was quoted with N4H LSI messaging in 2017



Newsweek

Mashable

BuzzFeed













SHAPE

NBC







IFIC Sweeteners LSI

Annual Report



About Sweeteners

MISSION

Create an environment where the best available science on sweeteners (caloric and non-caloric) is more widely disseminated and discussed in a constructive and transparent manner.

STAFF

Kris Sollid, RD | Allison Webster, PhD, RD | Alyssa Ardolino, RD

MEMBERS

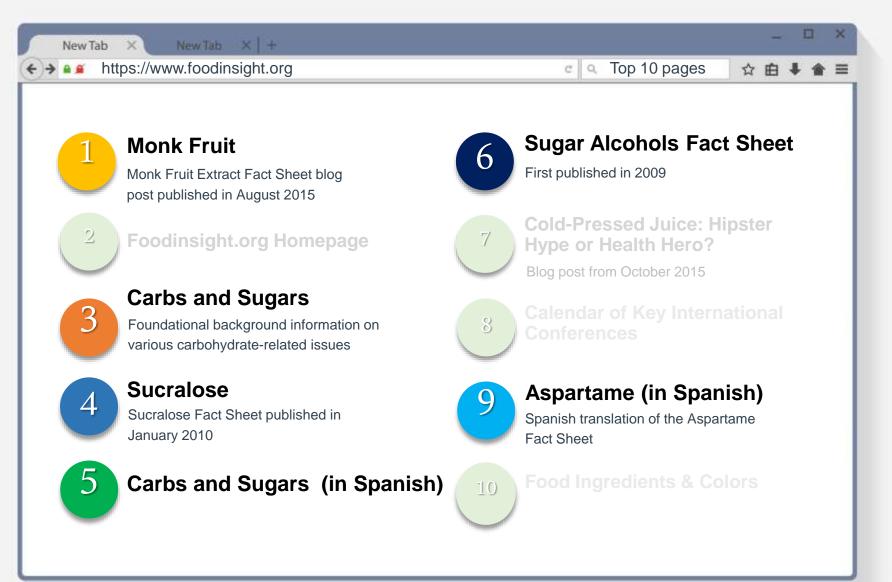
Ajinomoto Ferraro Hershey Mondelez Cargill General Mills HYET Sweet PepsiCo Coca-Cola Heartland Mars

CO-CHAIRS

Debra Miller, PhD, The Hershey Company Susan Zaripheh, PhD, The Coca-Cola Company



Foodinsight.org Content





Sweeteners by the Numbers

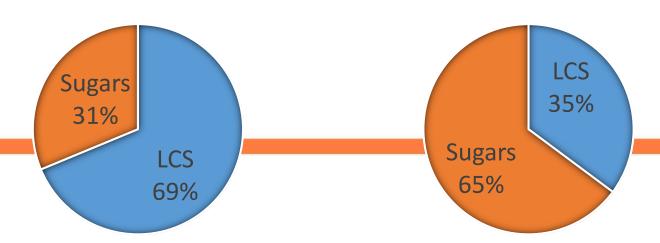
19 pieces of Sweeteners content

11.2 M social impressions

20.6K social engagements

Content Pieces by Theme

Content Pieces by Page Views





Animated Video

"Aspartame: Satisfy Your Sweet Tooth" Video



740,000 Views 80% Positive Feedback

Translated into Spanish

This <u>animated video</u> was produced by a third-party vendor in collaboration with IFIC staff through a grant made to the IFIC Foundation from Ajinomoto, and IFIC member company and Sweeteners LSI member.

To date, the video has received more than 740K total online views via Facebook, Twitter and <u>YouTube</u>. The video has also been translated with Spanish subtitles.

Educational Whiteboard Video Series

IFIC is partnering with Osmosis, a company that makes whiteboard videos for medical students and health professionals. The first video production of this new partnership is on carbohydrates and sugars and the expected release is Fall 2017. More IFIC-Osmosis videos may be developed in 2018 and beyond!

Why is IFIC partnering with Osmosis?

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25,000 new subscribers per month

21+ million total views

Issues Management

Because nutritive and non-nutritive sweeteners are some of the most studied (and scrutinized) components in our food supply, and these studies often garner significant media attention, IFIC's "Fast Take" rapid response issues management platform is a focus of the Sweeteners LSI.

9 of IFIC's **25** rapid responses in 2017 are on sweeteners

36% of IFIC issues management included sweeteners messaging

2.3 social impressions

7.7K social engagements



January 2017: Borges et al.



May 2017: Heyman MB, Abrams SA



January 2017: Sylvetsky et



October 2017: Peeters et al.



March 2017: Micha et al.



July 2017: Azad et al.



April 2017: Pase et al.



May 2017: EFSA on Soffritti et al.



Spotlight: Low-Calorie Sweeteners

Low-Calorie Sweetener Infographics

New infographic series including Ace-K, Aspartame, Stevia,
Sucralose, Monk Fruit and Saccharin. A November Facebook
campaign is underway that will assess the interest in specific
sweeteners among various demographics.

56,000+ November impressions

Health Professional Webinar

The Sweeteners LSI sponsored an IFIC-moderated low-calorie sweetener webinar featuring Dr. Berna Magnuson on February 16, 2017 for **100** members of the Academy of Nutrition and Dietetics.





The world's largest organization of food and nutrition professionals. Formerly the American Dietetic Association.

Professional Presentations

3 sweeteners-focused professional presentations

200+ health professionals and industry leaders reached

- Academy of Nutrition and Dietetics
- Canadian Nutrition Society
- Calorie Control Council Annual Meeting







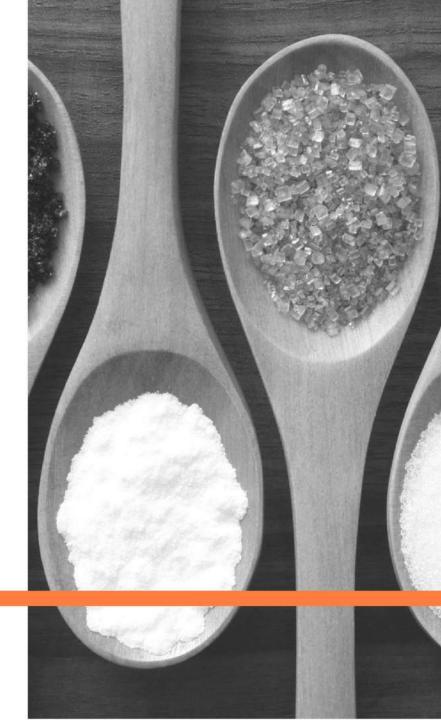


Media Placements

- secured placements for interviews with IFIC staff on Sweeteners in:
 - New Hope Network heavily quoting IFIC staff on sweeteners consumer research insights in <u>Sweeteners 2017 [Deep Dive]</u>
 - Rachel Ray Magazine article in the November issue discussing the new Nutrition Facts label and added sugars labeling







External Platforms

2 IFIC-authored articles on sweeteners topics posted to external websites



Science replication case study:
Sucralose











IFIC Staff

Alyssa Ardolino, RD

Coordinator, Nutrition Communications

Ruth Ayres

Manager, Board Relations

Joseph Clayton

Chief Executive Officer

Silvia Dumitrescu, MBA

VP Communications

Stephanie Ferguson

Senior Manager, Operations & Meetings

Anthony Flood

Director, Food Ingredient Safety Communications

Kamilah Guiden

Manager, Digital Media

Alexandra Lewin-Zwerdling, PhD, MPA

VP Research & Partnerships

Geraldine McCann

SVP Finance and Administration

Megan Meyer, PhD

Director, Science Communications

Matt Raymond

Senior Director, Editorial Services

Liz Sanders, MPH, RD

Director, Research & Partnerships

Tamika Sims, PhD

Director, Food Technology Communications

Kris Sollid, RD

Senior Director, Nutrition Communications

Allison Webster, PhD, RD

Associate Director, Nutrition Communications

Thank you from all of us at IFIC!



Back row, left to right: Liz Sanders, Stephanie Ferguson, Joseph Clayton, Ruth Ayres, Megan Meyer, Kris Sollid, Matt Raymond, Tamika Sims Front row, left to right: Geraldine McCann, Anthony Flood, Alexandra Lewin-Zwerdling, Silvia Dumitrescu, Alyssa Ardolino, Allison Webster, Kamilah Guiden